

# SDG Business Solutions, LLC

## QuickBooks® Consulting Newsletter



March, 2008

Volume 2, Page 1

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### POS Upgrades from SDGBS

License Upgrades (for existing clients only with a prior minimum of 5 hours on-site consulting)

#### Basic

List - \$499.95  
Our Price - \$379.99

#### Pro

List - \$699.95  
Our Price - \$549.99

#### Multi-Store

List - \$899.95  
Our Price - \$699.95

## SDG Business Solutions Selected as by Intuit as Enterprise Solution Provider



There have been many exciting changes that have occurred for SDG Business Solutions since our last newsletter. One of the most exciting was having been selected as part of the Intuit Solution Provider (ISP) program.

The program's lead offering, QuickBooks Enterprise Solutions (which have been supporting as a ProAdvisor since it came out), is a flexible and affordable business management solution designed specifically for growing businesses.

While we have been a Retail Solution Provider for Intuit for several years (reselling the QuickBooks Point of Sale program and hardware peripherals), becoming the Sacramento valley's first ISP will allow us to offer great values on QuickBooks Enterprise Solutions as well.

"We are very excited to have SDG Business Solutions as an Intuit Solution Provider," said Jim Gregg, director of Intuit's solution provider program. "Their expertise in reselling and supporting mid-market business software solutions and their track record for customer satisfaction make them a valuable addition to our Solution Provider network."

Look for our special new section in the newsletter geared toward QuickBooks Enterprise Users. This month's topic is "Why Choose QuickBooks Enterprise"

For more information about our firm and the services we provide, please visit our website – <http://www.sdgb.com>

## Intuit Set to Sunset QuickBooks 2005 on May 31, 2008

We find that many QuickBooks users are surprised to find that Intuit has a policy of only supporting its most current and two prior product versions. This means that support will be dropped for QuickBooks (both Pro and Premier) version 2005 and QuickBooks Enterprise V 5.

SDG Business Solutions believes strongly that users should never be on a software platform that is unsupported. While many users will likely continue to use these older, unsupported versions anyway, they may not be aware that **certain features they have become accustomed to using will no longer function.**

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### New QBPOS Installation Package Examples from SDGBS

#### Minimum Consulting Package



OBPOS Pro License  
Cash Drawer  
Bar Code Scanner  
Receipt Printer  
Credit Card Swipe  
5 Hours of Training  
\$2,048, plus tax

Compare to MSRP for  
license and hardware  
only  
– NO CONSULTING -  
of \$1849.95, plus tax

#### Mid-Level Consulting Package



OBPOS Pro License  
Cash Drawer  
Bar Code Scanner  
Receipt Printer  
Credit Card Swipe  
15 Hours of Training  
\$2,923, plus tax

QuickBooks 2005 and Enterprise version 5 features that will stop working May 31, 2008 include:

- Bill Pay Services
- Credit Card Download
- Employee Organizer
- Merchant Services
- Online Banking
- Billing Solutions
- Payroll Tax Table Subscriptions and Direct Deposit
- Assisted Payroll

We think it is also important to note that with QuickBooks 2006 and QuickBooks Enterprise 6.0, Intuit changed the back end of the application which impacts the installation methodology for multi-user environments. If you are upgrading, you should make sure to research the section on “hosting multi-user access”. Failure to set this feature up correctly may cause QuickBooks to run poorly.

## Processing a Return to Vendor with a Direct Deposit Refund Transaction in QBPOS and QBFS

### E-mail Support Question of the Quarter



Click on the logo-link above  
for POS discounts from  
Intuit or visit our website at  
<http://www.sdgbs.com>

At SDG Business Solutions, many of our clients contact us for E-mail support. We get some great questions and recently received this one from John Cushman at Wild Mountain Books.

#### Question:

We returned some items to a vendor and did a return voucher (in QBPOS). This caused a credit with this vendor in the QB software. However, the vendor actually made a refund to our debit card on our business checking account. How do I move that off the credits with the vendor and show it as a deposit into the checking account so that I can reconcile my checking account.

#### Answer:

Processing the return in QBPOS was the right thing to do. If you had simply recorded the deposit transaction in QBFS and coded the offsetting portion of the transaction to something like Inventory Asset, you would have created several problems, including:



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- From the main menu, choose **Vendors>Pay Bills** to display the *Pay Bills Window*
- You will now see the Vendor Bill created by the deposit that we made. Place a checkmark in the box to the left of this item as if you were selecting it for payment.

Select Bills to be Paid

Show bills:  Due on or before 05/15/2008  Show all bills

Sort Bills By: Vendor

<input checked="" type="checkbox"/>	Date Due	Vendor	Ref. No.	Disc. Date	Amt. Due	Disc. Used	Credits Used	Amt. To Pay
<input checked="" type="checkbox"/>		CCR Wine Supplies			14.40	0.00	0.00	14.40
<input type="checkbox"/>	10/03/2007	Donna Broder	kjlj		100.00	0.00	0.00	0.00
<input type="checkbox"/>	02/06/2007	System	12312312		155.00	0.00	0.00	0.00
Totals					269.40	0.00	0.00	14.40

Clear Selections

Discount & Credit Information for Highlighted Bill

Vendor: **CCR Wine Supplies** Terms: Number of Credits: 1

Bill Ref. No.: Sugg. Discount: 0.00 Total Credits Available: 14.40

Go to Bill Set Discount Set Credits

Payment Method: Check  To be printed  Assign check number

Payment Account: Finished Goods Clearing Ending Balance: -3,703.20

Payment Date: 05/05/2008

QuickBooks Checks & Supplies: Save time and keep more accurate records [Learn More](#)

Pay Selected Bills Cancel

- Shift your view on the screen to the **Set Credits** button in the lower portion of the screen and click on the button to open the *Apply Credits Window*. Select the appropriate credit to offset the bill previously chosen and click on **Done**.

Apply Credits

Bill

Vendor: CCR Wine Supplies

Ref. No.: Amount Due: 14.40

Date: 05/05/2008 Discount Used: 0.00

Original Amt.: 14.40 Credits Used: 14.40

Amt. To Pay: 0.00

Credits

<input checked="" type="checkbox"/>	Date	Ref. No.	Credit Amt.	Amt. To Use	Credit Balance
<input checked="" type="checkbox"/>	05/05/2008	RMA 1549	14.40	14.40	0.00
Totals			14.40	14.40	0.00

Clear

Done Cancel Help

- Back at the *Pay Bills* window, click on **Pay Selected Bills** and complete any tasks as prompted.

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## Why Choose QuickBooks Enterprise over QuickBooks Pro or Premier



Call us at  
(916)760-1688 X 101 for a free on-line demo and to discuss pricing and services



You may know QuickBooks for making accounting and business management tasks fast and easy for small businesses. Now they are doing the same for larger, growing businesses with **QuickBooks Enterprise Solutions** – the most powerful QuickBooks product ever.

Enterprise Solutions has the capabilities and flexibility to meet your business's unique needs as it grows, and at a fraction of the cost of other systems.

### Support Your Business Growth with a Scalable Solution

Enterprise Solutions lets you scale up to 20 simultaneous users as your organization grows. Plus, get the capacity to add hundreds of thousands of inventory items, customers and vendors so there's virtually no limit to your growth.

### Work the Way You Want with a Flexible Solution

Enterprise Solutions is designed to work the way you work, so you don't have to change your current business processes. Enterprise Solutions lets you customize any of its 120+ built-in reports and forms such as estimates and invoices to look and work the way you want. You can also choose to run your QuickBooks Database Server on Linux and provide real-time access to remote users securely and efficiently using Microsoft Windows Terminal Services.<sup>1</sup>

### Always Know Where Your Business Stands

Get real-time, instant access to the information you need to know about your business, when you want it and in the format you want it in, from Enterprise Solutions' 120+ built-in reports, such as Forecast Overview, Forecast vs. Actual, Profit & Loss Budget Performance, and A/P Aging Detail. Use the included ODBC driver to retrieve your Enterprise Solutions data with ODBC-compliant applications such as Microsoft® Excel or Access for even greater reporting capabilities.<sup>2</sup> Plus, view trends and analyze sales, expenses and profitability to monitor business progress and gain insight into future performance with Intuit's new Business Intelligence application (powered by Business Objects™).

### Get the Advanced Functionality You Need

Enterprise Solutions delivers all of the key financial management and accounting functionality you would expect from a sophisticated solution, including: G/L, A/P, A/R, Payroll, Fixed Assets, Job Costing, Budgeting and more. Plus, benefit from new inventory capabilities, including multi-location inventory, serial/lot tracking and bar-coding.<sup>3</sup>

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### Rest Assured Your Sensitive Data Is Protected

Give employees access to the information and activities they need to do their jobs, without exposing the company's data to accidental or intentional misuse. Allow or restrict user access to over 115 individual reports, bank accounts, lists and activities in Enterprise Solutions. Plus, the Audit Trail feature in Enterprise Solutions tracks changes to important information at all times without sacrificing speed allowing you to see key activity details, including transactions voided, deleted, or cancelled.

### Meet Your Specialized Needs with Integrated Solutions

Enterprise Solutions integrates with more than 200 QuickBooks-compatible business applications, including job costing, e-commerce, and customer management systems.<sup>4</sup> One such application is an EDI solution from TrueCommerce that is designed for use with Enterprise Solutions and now comes included with Enterprise Solutions at no extra cost—a \$795 value.

### Save Thousands in Upfront and Ongoing Costs

You can put Enterprise Solutions to work in your business starting at \$3,000 for a five-user license and one-year membership to Intuit's Full Service Plan that includes training CDs, a support team dedicated to your company, 24x7 product support, automatic upgrades, reporting services and more. Compare this to alternative systems costing \$20,000 - \$40,000 for the software licenses alone.<sup>5</sup>

### Join a Growing Community of Small and Mid-Sized Business Users

Selected by over 46,000 growing businesses like yours, Enterprise Solutions serves customers in almost every industry, including manufacturers, wholesalers, contractors, professional services providers, retailers, nonprofits and many others.

#### Footnotes:

<sup>1</sup> Additional fees may apply. Requires Microsoft Windows Server 2003, XP Pro, Windows server 2008, or Linux. For multiple remote users, Windows Terminal Services Client Access license required for each user.

<sup>2</sup> Applications sold separately.

<sup>3</sup> Monthly subscription fees apply.

<sup>4</sup> Business software applications sold separately. For a complete list of software that works with QuickBooks, visit the Solutions Marketplace at <http://marketplace.quickbooks.com>

<sup>5</sup> From a study of several mid-market accounting software providers conducted in May 2007. Pricing analysis is based on information available to the public as well as information provided by various professionals in the accounting software industry. The costs included in this analysis are representative of estimates for an installation supporting 10 users and core accounting applications. In some cases the costs are best estimates based on a wide range of source data.

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## Upcoming QB Training Events

Due to addition of SDG Business Solutions to the QuickBooks Enterprise Solution Provider Program, Steve will be focusing on learning several new products in depth and, therefore limiting his presentations on QuickBooks and QBPOS this quarter to only a few events. If you are interested in attending a seminar or webinar, please visit our website at for more information. Currently scheduled events include:

Course	Format	Date	Target Audience	Organizer
Purchasing and Receiving in QBPOS and the Accounting in QBFS	Webinar	TBD	End Users	SDG Business Solutions

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**Featured Products**

<p>Sorry – no picture available at this time</p>	<p style="text-align: right;"><b><u>Zebra LP-2824 Printer</u>      <u>\$165.00</u></b></p> <p>We have a small number of unused, but open box Zebra printers that work with QBPOS. They have no manufacturer warranty, but have been bench tested and we will accept a return for up to 45 days after purchase should the unit fail. Compare to Intuit price for new model of <del>\$369.95</del>.</p>
<p>Sorry – no picture available at this time</p>	<p style="text-align: right;"><b><u>HHP 3800 LR with Cradle</u>      <u>\$105.00</u></b></p> <p>These scanners are the approved model for use with QBPOS and are open box items that we purchased at a great price. They have no manufacturer warranty, but have been bench tested and we will accept a return for up to 45 days after purchase should the unit fail. Compare to Intuit price for new model of <del>\$299.95</del>.</p>



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